

## Tom Sullivan

INDUSTRIAL ASSOCIATE

### Current Responsibilities

Tom joined the Industrial Brokerage department in 2006, contributing to the team of Tony DelDotto and Lonnie Provencher. Tom focuses on developing new relationships with commercial property users and owners in the Southeast Industrial market in addition to servicing existing clients.

### Past Experience

Before joining NorthMarq, Tom was the Vice President of Sales and Customer Relations at Cars with Heart, a start-up company that provides vehicle donation programs to non-profit organizations.

Tom also spent 14 months volunteering in Guatemala with Common Hope, a non-profit organization based out of St. Paul. Common Hope promotes hope and opportunity in Guatemala through education, health care, and housing.

### Education

Tom is a graduate of St. Thomas Academy High School and St. Johns University. He earned a bachelor of art degree in Management and a minor in Spanish, and contributed to a successful football tradition as a running back for the Johnnies.

### Professional and Community Involvement

Tom is an active member of the Minnesota Commercial Association of Realtors (MNCAR), National Association of Industrial and Office Properties (NAIOP), and Big Ten Speakers. He continues to be actively involved with Common Hope by volunteering his time for fundraising events. Tom resides in Minnetonka with his wife Katie.



### Contact Information

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### Client List

- RREEF Management Company
- Investors Real Estate Trust
- Minneapolis Star Tribune
- North American Trailer Sales
- Anderson Performance Improvement Co.
- Uni-med Midwest
- Naturescape Inc.
- Recruiters of Minnesota
- ATVI Worldwide
- CPC Marketing
- Flat Earth Brewing